



# HAEFELE CONNECT UPGRADES NETWORK WITH IP INFUSION AND ROCNET SUPPLY

IP Infusion, the market leader in carrier-grade network operating systems, announced today that New York based Internet Service Provider Haefele Connect has chosen IP Infusion software and Edgecore Networks hardware to upgrade their legacy network infrastructure. Solutions provider RocNet Supply designed and implemented the upgrade.

Traditionally a Cisco and Juniper operation, Haefele Connect required equipment to provide L3 Aggregation. IP Infusion OcNOS® on Edgecore hardware provided the right-size platform with simple licensing, which provides effective performance at a market-leading price, and allows for interoperation with the currently deployed Juniper system. Additionally, an open network solution was readily available with minimal lead time.

"We are rolling out 10G XGS PON with pure fiber to the home and needed aggregation routers," said Ben Hatton, Director of Network Operations for Haefele Connect. "When making the selection, port density was a key buying criteria. We required high density 10G ports and medium density 100G ports, and the equipment was available within weeks instead of years."

"With equipment availability and our experience with IP Infusion and Edgecore, our goal is to make the transition as easy as possible for clients like Haefele Connect," said Mike Baker, CEO of RocNet Supply. "Setting up remote access directly to our lab allowed Haefele Connect for hands-on evaluation, and we were able to do this within one day."

"While some vendors are still dealing with supply chain fulfillment, open networking solutions can be readily available and deployed," said Atsushi Ogata, President and CEO of IP Infusion. "Our partners in the industry such as RocNet Supply provide critical expertise and experience to provide sound, cost-effective solutions without any compromises in performance or effectiveness."

## Looking for open networking solutions for your network?

Reach out to RocNet today and we can help you evaluate your options and determine the best solutions for your network today and your goals for tomorrow.

[www.rocnetsupply.com](http://www.rocnetsupply.com)  
[sales@rocnetsupply.com](mailto:sales@rocnetsupply.com)  
(844) 742-1016

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CEO  
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**Atsushi Ogata**  
President & CEO  
IP Infusion