



OPEN POSITION: Network Architect

Position Description:

This person will be responsible for designing the overall network architecture that RocNet provides from a VAR standpoint. This includes vetting vendors, testing new technologies, designing customer networks and reference architecture, and building implementation and integration strategies within the RocNet customer base. Additionally, this person will be responsible for communicating with the rest of the sales and engineering teams to train on technologies and introduce new products.

Major Areas of Responsibilities:

The Network Architect will be responsible for selecting technologies and developing new strategies for our portfolio of products for Broadband, Telco and Fiber MSPs. This will also include presenting these solutions to customers and helping them develop strategies for testing and implementation. This person will also be responsible for working with our OEM vendors to understand their product portfolios and be able to present on these technologies to customers.

Primary Objectives:

- Manage the overall OEM network technology portfolio for RocNet
- Act as a network design lead for opportunities with the sales team
- Provide trusted technical advice and recommendations to colleagues and customers.
- Influence, persuade and negotiate with senior stakeholders at partner and customer organizations
- Engage directly with sales and marketing team educate on new and existing technologies.
- Develop strong working relationships with OEM partners to understand new technologies.
- Act as a lead technical advisor to sales and marketing team, providing technical expertise at a high level.
- Work with engineering team to make recommendations and plan for test lab upgrades and design

Required Knowledge, Skills, and Experience:

- Must have Network Engineering and/or Design education
- Cisco CCNA and/or Juniper JNCIA Preferred
- Significant practical experience in designing and deploying service provider networks
- Experience in a network engineering or design role
- Thorough understanding of DOCSIS, IP and optical network operation and network infrastructure
- High level literacy in IT personal productivity systems such as email, chat systems, and relevant analytical tools
- Self-motivated and able to work both independently and as part of a team
- Strong problem-solving skills without external support from a corporate structure
- Ability to work under pressure and meet deadlines
- Flexible in approach and able to understand and adapt to new technologies, situations, and issues.
- Able to manage multiple projects simultaneously
- Strong interpersonal communication skills with colleagues and customers

Work Environment:

While performing the responsibilities of the job, these work environment characteristics are representative of the environment the job holder will encounter. Reasonable accommodations may be made to enable people with disabilities to perform the essential functions of the job. While performing the duties of this job, the employee is occasionally exposed to moving mechanical parts and vehicles. The noise level in the work environment is usually quiet to moderate. The passage of employees through the work area is average and normal.

Compensation:

This position will be compensated with a base salary plus bonuses based on business closed

Accommodation and Equal Opportunity:

RocNet is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, disability, age, sexual orientation, gender identity, national origin, veteran status, or genetic information. RocNet is committed to providing access, equal opportunity, and reasonable accommodation for individuals with disabilities in employment, its services, programs, and activities. To request reasonable accommodation, contact us at sales@rocnetsupply.com
